



WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

And:

Canal Partners Media
1027 33rd Street NW, Suite 140
Washington, DC 20007

CONTRACT

<u>Contract / Revision</u> 1862043 /		<u>Alt Order #</u> 08874505
<u>Product</u> DOUG JONES FOR SENAT		
<u>Contract Dates</u> 12/06/17 - 12/12/17		<u>Estimate #</u> 5124
<u>Advertiser</u> POL/Jones, Doug/D/Senate		<u>Original Date / Revision</u> 12/06/17 / 12/06/17
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSFA	<u>Account Executive</u> Ryan Eddins	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agy Code</u> TV13041	<u>Advertiser Code</u> 836	<u>Product 1/2</u> 967
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WSFA	12/11/17	12/11/17	The Voice	7-9pm		:30			NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$900.00			
N 2	WSFA	12/07/17	12/07/17	Today In Alabama	6a-7a		:30			NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$265.00			
N 3	WSFA	12/08/17	12/08/17	Today In Alabama	6a-7a		:30			NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$265.00			
N 4	WSFA	12/11/17	12/11/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$175.00			
N 5	WSFA	12/07/17	12/07/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$175.00			
N 6	WSFA	12/08/17	12/08/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$175.00			
N 7	WSFA	12/11/17	12/11/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$150.00			
N 8	WSFA	12/12/17	12/12/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$150.00			
N 9	WSFA	12/07/17	12/07/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$150.00			
N 10	WSFA	12/08/17	12/08/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			

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Contract / Revision	Alt Order #
1862043 /	08874505

Contract Dates	Product	Estimate #
12/06/17 - 12/12/17	DOUG JONES FOR SEN	5124

Advertiser	Original Date / Revision
POL/Jones, Doug/D/Sena	12/06/17 / 12/06/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$150.00			
N 11	WSFA	12/11/17	12/11/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$150.00			
N 12	WSFA	12/07/17	12/07/17	NET NFL Thursday Game	730-1030p		:30			NM	1	\$850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$850.00			
N 13	WSFA	12/12/17	12/12/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$150.00			
N 14	WSFA	12/07/17	12/07/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$150.00			
N 15	WSFA	12/08/17	12/08/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$150.00			
N 16	WSFA	12/11/17	12/11/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$130.00			
N 17	WSFA	12/12/17	12/12/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$130.00			
N 18	WSFA	12/07/17	12/07/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$130.00			
N 19	WSFA	12/08/17	12/08/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$130.00			
N 20	WSFA	12/11/17	12/11/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$115.00			
N 21	WSFA	12/07/17	12/07/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$115.00			
N 22	WSFA	12/08/17	12/08/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$115.00			
N 23	WSFA	12/06/17	12/06/17	Chicago Pd	9-10pm		:30			NM	1	\$525.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$525.00			
N 24	WSFA	12/11/17	12/11/17	NBC Today Show	7-9am		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$175.00			
N 25	WSFA	12/12/17	12/12/17	NBC Today Show	7-9am		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$175.00			

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
N 26	WSFA	12/07/17	12/07/17	NBC Today Show	7-9am		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$175.00			
N 27	WSFA	12/08/17	12/08/17	NBC Today Show	7-9am		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$175.00			
N 28	WSFA	12/11/17	12/11/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$115.00			
N 29	WSFA	12/12/17	12/12/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$115.00			
N 30	WSFA	12/07/17	12/07/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$115.00			
N 31	WSFA	12/08/17	12/08/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$115.00			
N 32	WSFA	12/11/17	12/11/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$90.00			
N 33	WSFA	12/07/17	12/07/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$90.00			
N 34	WSFA	12/06/17	12/06/17	Wednesday Hour 1	658-8pm		:30			NM	1	\$450.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$450.00			
N 35	WSFA	12/08/17	12/08/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$90.00			
N 36	WSFA	12/11/17	12/11/17	NBC Today 2	9-10am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$115.00			
N 37	WSFA	12/12/17	12/12/17	NBC Today 2	9-10am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$115.00			
N 38	WSFA	12/07/17	12/07/17	NBC Today 2	9-10am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$115.00			
N 39	WSFA	12/08/17	12/08/17	NBC Today 2	9-10am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$115.00			
N 40	WSFA	12/11/17	12/11/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$45.00			
N 41	WSFA	12/12/17	12/12/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00

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		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$45.00			
N 42	WSFA	12/06/17	12/06/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$45.00			
N 43	WSFA	12/07/17	12/07/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$45.00			
N 44	WSFA	12/08/17	12/08/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$45.00			
N 45	WSFA	12/06/17	12/06/17	law & order:svu	8-9pm		:30			NM	1	\$375.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$375.00			
N 46	WSFA	12/11/17	12/11/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$45.00			
N 47	WSFA	12/12/17	12/12/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$45.00			
N 48	WSFA	12/06/17	12/06/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$45.00			
N 49	WSFA	12/07/17	12/07/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$45.00			
N 50	WSFA	12/08/17	12/08/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$45.00			
N 51	WSFA	12/11/17	12/11/17	Today in Alabama 430am	430-5a		:30			NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$5.00			
N 52	WSFA	12/12/17	12/12/17	Today in Alabama 430am	430-5a		:30			NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$5.00			
N 53	WSFA	12/06/17	12/06/17	NBC Early Today 4a	4-430a		:30			NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$5.00			
N 54	WSFA	12/07/17	12/07/17	Today in Alabama 430am	430-5a		:30			NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$5.00			
N 55	WSFA	12/08/17	12/08/17	Today in Alabama 430am	430-5a		:30			NM	1	\$5.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$5.00			
N 56	WSFA	12/08/17	12/08/17	BLINDSPOT	658-8pm		:30			NM	1	\$300.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$300.00			

(* Line Transactions: N = New, E = Edited, D = Deleted)

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WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

<u>Contract / Revision</u>	<u>Alt Order #</u>
1862043 /	08874505

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
12/06/17 - 12/12/17	DOUG JONES FOR SEN	5124

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	12/06/17 / 12/06/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 61	WSFA	12/11/17	12/11/17	Today In Alabama	6a-7a		:30			NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$265.00			
N 62	WSFA	12/12/17	12/12/17	Today In Alabama	6a-7a		:30			NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$265.00			
N 63	WSFA	12/06/17	12/06/17	Today In Alabama	6a-7a		:30			NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$265.00			
N 64	WSFA	12/11/17	12/11/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	M-----				1	\$3.00			
N 65	WSFA	12/12/17	12/12/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-T-----				1	\$3.00			
N 66	WSFA	12/06/17	12/06/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--W----				1	\$3.00			
N 67	WSFA	12/07/17	12/07/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---T---				1	\$3.00			
D 68	WSFA	12/07/17	12/08/17	NET Early Today ON	4-430x		:30			NM	0	\$0.00
Totals											63	\$9,692.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
11/27/17 - 12/12/17	63	\$9,692.00	(\$1,453.80)	\$8,238.20
Totals	63	\$9,692.00	(\$1,453.80)	\$8,238.20

Signature: _____ **Date:** _____

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PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

FAX# 703-516-9680

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

ORDER WORKSHEET

REP HEADLINE# 8874505

*** UNAPPROVED REV #2 ***

CREDIT RISK !!!

HARRIS REPORT FROM REP

RECAP

DEC5/17 16.57

*** WSEA-TV ***

[illegible]

FAX# 703-516-9680

CREDIT RISK !!!
HARRIS REPORT F

DEC5/17 16.57
*** WSFA-TV ***

[illegible]

48	1100A-1130A	30	\$45.00	12/6	1	✓	WED
49		30		12/6	1	✓	WED

PROGRAM : ALABAMA LIVE
CON COM1: ALABAMA LIVE

49	1100A-1130A	30	12/7	1	THU
40	1100A-1130A	30	12/7	1	THU

PROGRAM : ALABAMA LIVE
CON COM1: ALABAMA LIVE

50	1100A-1130A	30	12/8	1	FRI
50	1100A-1130A	30	12/8	1	FRI

PROGRAM : ALABAMA LIVE
CON COM1: ALABAMA LIVE

51	430A-459A	30	12/11	12/11	1	1
51	430A-459A	30	12/11	12/11	1	1

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

52	430A-459A	30	\$5.00	12/12	12/12	1	TUE
----	-----------	----	--------	-------	-------	---	-----

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

53	430A-459A	30	\$5.00	12/6	1	WED
53	430A-459A	30	\$5.00	12/6	1	WED

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

54	430A-459A	30	12/7	1	THU
54	430A-459A	30	12/7	1	THU

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

55	430A-459A	30	\$5.00	12/8	12/8	F	ERI
----	-----------	----	--------	------	------	---	-----

PROGRAM : TODAY IN ALABAMA
CON COM1: TODAY IN ALABAMA

56	700F-800P	30	12/8	1	✓	1
56	700F-800P	30	12/8	1	✓	1
						ERI

```
PROGRAM : BLINDSPOT--FALL
CON COM1: BLINDSPOT--FALL
```

:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS /WK	:WEEK INVT	:DAYS	:TOTL: SPTS:
57			400A-430A	30		\$3.00	12/11	12/11	1	✓	MON	1
			PROGRAM : NBC EARLY TODAY									
			CON COM1: NBC EARLY TODAY									
58			400A-430A	30		\$3.00	12/12	12/12	1	✓	TUE	1
			PROGRAM : NBC EARLY TODAY									
			CON COM1: NBC EARLY TODAY									
59			400A-430A	30		\$3.00	12/6	12/6	1	✓	WED	1
			PROGRAM : NBC EARLY TODAY									
			CON COM1: NBC EARLY TODAY									
60			400A-430A	30		\$3.00	12/7	12/7	1	✓	THU	1
			PROGRAM : NBC EARLY TODAY									
			CON COM1: NBC EARLY TODAY									
61			400A-430A	30		\$3.00	12/8	12/8	0	✓	FRI	0
			PROGRAM : NBC EARLY TODAY									
			CON COM1: NBC EARLY TODAY									
62			600A-700A	30		\$265.00	12/11	12/11	1	✓	MON	1
			PROGRAM : TODAY IN ALABAMA									
			CON COM1: TODAY IN ALABAMA									
63			600A-700A	30		\$265.00	12/12	12/12	1	✓	TUE	1
			PROGRAM : TODAY IN ALABAMA									
			CON COM1: TODAY IN ALABAMA									
64			600A-700A	30		\$265.00	12/6	12/6	1	✓	WED	1
			PROGRAM : TODAY IN ALABAMA									
			CON COM1: TODAY IN ALABAMA									

DEC/17 \$9,692.00

CONTRACT TOTAL \$9,692.00

TOTAL SPOTS 63

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- ARB
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

AGREEMENT FORM FOR POLITICAL CANDIDATE ADVERTISEMENTS

(check applicable box)

**FEDERAL CANDIDATE****STATE/LOCAL CANDIDATE**

To Avail Themselves of The Lowest Unit Charge During a Political Window, Federal Candidates Must Sign The Certification On Page 3

Station and Location:

WSFA - TV Montgomery, AL

Date:

12/06/2017

I, Jeff Scattergood,being/on behalf of: Jones, Doug, a legallyqualified candidate of the Democratic politicalparty for the office of: United State Senatein the Specialelection to be held on: 12/12/2017

do hereby request station time as follows:

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

SEE ATTACHED

Date of First Broadcast: 12/06/2017

Date of Last Broadcast: 12/12/2017

Total Charges: \$*****8,240.75 NET



I represent that the payment for the above described broadcast time has been furnished by:

DOUG JONES FOR SENATE COMMITTEE

and you are authorized to announce the time as paid for by such person or entity.

I represent that this person or entity is either a legally qualified candidate or an authorized committee/organization of the legally qualified candidate.

The name of the treasurer of the candidate's authorized committee is:

JAMES DOUGLAS TURNER JR, TREASUER

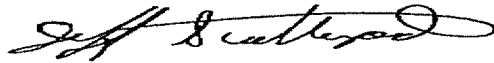
This station has disclosed to me its political advertising policies, including: applicable classes and rates; and discount, promotional and other sales practices (not applicable to federal candidates).

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

To Be Signed By Candidate or Authorized Committee

12/06/2017

Date



Signature

To Be Signed By Station Representative

☐ Accepted

☐ Accepted in Part

☐ Rejected

Signature

Printed Name

Title



FEDERAL CANDIDATE CERTIFICATION

In Order For Federal Candidates To Receive The Lowest Unit Charge During A Political Window, The Following Certification Is Required:

DOUG JONES FOR SENATE COMMITTEE

I, DOUG JONES FOR SENATE COMMITTEE
(name of federal candidate or authorized committee) hereby certify that the programming to be broadcast (in whole or in part) pursuant to this agreement:

☒ **does**

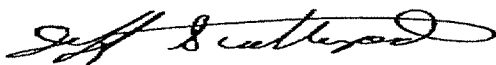
☐ **does not**

refer to an opposing candidate (check applicable box). I further certify that for the programming that does refer to an opposing candidate:

(check applicable box)

☐ the radio programming contains a personal audio statement by the candidate that identifies the candidate, the office being sought, and that the candidate has approved the broadcast.

☒ the television programming contains a clearly identifiable photograph or similar image of the candidate for a duration of at least four seconds, and a simultaneously displayed printed statement identifying the candidate, that the candidate approved the broadcast, and that the candidate and/or the candidate's authorized committee paid for the broadcast.



signature of candidate or authorized committee

Jeff Scattergood

12/06/2017

printed name

date





WSFA
12 East Delano Ave.
Montgomery, AL 36105
(334) 288-1212

www.wsfa.com

And:

Canal Partners Media
1027 33rd Street NW, Suite 140
Washington, DC 20007

CONTRACT

<u>Contract / Revision</u> 1862043 /		<u>Alt Order #</u> 08874505
<u>Product</u> DOUG JONES FOR SENAT		
<u>Contract Dates</u> 12/06/17 - 12/12/17		<u>Estimate #</u> 5124
<u>Advertiser</u> POL/Jones, Doug/D/Senate		<u>Original Date / Revision</u> 12/05/17 / 12/06/17
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Property</u> WSFA	<u>Account Executive</u> Ryan Eddins	<u>Sales Office</u> HRP-Washingto
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
<u>Agency Code</u> TV13041	<u>Advertiser Code</u> 836	<u>Product 1/2</u> 967
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 1	WSFA	12/11/17	12/11/17	The Voice	7-9pm		:30			NM	1	\$900.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$900.00			
N 2	WSFA	12/07/17	12/07/17	Today In Alabama	6a-7a		:30			NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$265.00			
N 3	WSFA	12/08/17	12/08/17	Today In Alabama	6a-7a		:30			NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$265.00			
N 4	WSFA	12/11/17	12/11/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$175.00			
N 5	WSFA	12/07/17	12/07/17	Tonight Show	1035-1137pm		:30			NM	0	\$0.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$175.00			
	<u>Spot</u>	<u>Ch</u>	<u>Date Range</u>	<u>Description</u>	<u>Start/End Time</u>	<u>Weekdays</u>	<u>Length</u>		<u>Rate</u>	<u>Type</u>		
	1	WSFA	12/04/17-12/10/17	Tonight Show	1035-1137pm	----Th-----	:30		\$175.00	NM		
			<i>Credited</i>									
N 6	WSFA	12/08/17	12/08/17	Tonight Show	1035-1137pm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$175.00			
N 7	WSFA	12/11/17	12/11/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$150.00			
N 8	WSFA	12/12/17	12/12/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$150.00			
N 9	WSFA	12/07/17	12/07/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$150.00			

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www.wsfa.com

<u>Contract / Revision</u>	<u>Alt Order #</u>
1862043 /	08874505

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
12/06/17 - 12/12/17	DOUG JONES FOR SEN	5124

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	12/05/17 / 12/06/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
N 10	WSFA	12/08/17	12/08/17	Today in Alabama 530a	528am-6am		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$150.00			
N 11	WSFA	12/11/17	12/11/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$150.00			
N 12	WSFA	12/07/17	12/07/17	NET NFL Thursday Game	730-1030p		:30			NM	1	\$850.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$850.00			
N 13	WSFA	12/12/17	12/12/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$150.00			
N 14	WSFA	12/07/17	12/07/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$150.00			
N 15	WSFA	12/08/17	12/08/17	WSFA 12 News at Noon	12-1230pm		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$150.00			
N 16	WSFA	12/11/17	12/11/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$130.00			
N 17	WSFA	12/12/17	12/12/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$130.00			
N 18	WSFA	12/07/17	12/07/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$130.00			
N 19	WSFA	12/08/17	12/08/17	Today in Alabama 5am	5-530a		:30			NM	1	\$130.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$130.00			
N 20	WSFA	12/11/17	12/11/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$115.00			
N 21	WSFA	12/07/17	12/07/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$115.00			
N 22	WSFA	12/08/17	12/08/17	WSFA 12 NEWS AT 4PM	M-F 430-5P		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$115.00			
N 23	WSFA	12/06/17	12/06/17	Chicago Pd	9-10pm		:30			NM	1	\$525.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$525.00			
N 24	WSFA	12/11/17	12/11/17	NBC Today Show	7-9am		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$175.00			
N 25	WSFA	12/12/17	12/12/17	NBC Today Show	7-9am		:30			NM	1	\$175.00

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(334) 288-1212

www.wsfa.com

<u>Contract / Revision</u>	<u>Alt Order #</u>
1862043 /	08874505

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
12/06/17 - 12/12/17	DOUG JONES FOR SEN	5124

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	12/05/17 / 12/06/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$175.00			
N 26	WSFA	12/07/17	12/07/17	NBC Today Show	7-9am		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$175.00			
N 27	WSFA	12/08/17	12/08/17	NBC Today Show	7-9am		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$175.00			
N 28	WSFA	12/11/17	12/11/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$115.00			
N 29	WSFA	12/12/17	12/12/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$115.00			
N 30	WSFA	12/07/17	12/07/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$115.00			
N 31	WSFA	12/08/17	12/08/17	NBC Today with Kathie Lee	10-11am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$115.00			
N 32	WSFA	12/11/17	12/11/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$90.00			
N 33	WSFA	12/07/17	12/07/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$90.00			
N 34	WSFA	12/06/17	12/06/17	Wednesday Hour 1	658-8pm		:30			NM	1	\$250.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$250.00			
N 35	WSFA	12/08/17	12/08/17	WSFA 12 NEWS AT 4PM	M-F 4-430P		:30			NM	1	\$90.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$90.00			
N 36	WSFA	12/11/17	12/11/17	NBC Today 2	9-10am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$115.00			
N 37	WSFA	12/12/17	12/12/17	NBC Today 2	9-10am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$115.00			
N 38	WSFA	12/07/17	12/07/17	NBC Today 2	9-10am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---1---				1	\$115.00			
N 39	WSFA	12/08/17	12/08/17	NBC Today 2	9-10am		:30			NM	1	\$115.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$115.00			
N 40	WSFA	12/11/17	12/11/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$45.00			

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<u>Contract / Revision</u>	<u>Alt Order #</u>
1862043 /	08874505

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
12/06/17 - 12/12/17	DOUG JONES FOR SEN	5124

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	12/05/17 / 12/06/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
N 41	WSFA	12/12/17	12/12/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/11/17 12/17/17 -1----- 1 \$45.00												
N 42	WSFA	12/06/17	12/06/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/04/17 12/10/17 --1----- 1 \$45.00												
N 43	WSFA	12/07/17	12/07/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/04/17 12/10/17 ---1--- 1 \$45.00												
N 44	WSFA	12/08/17	12/08/17	ALABAMA LIVE @ 1130AM	1130A-12P		:30			NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/04/17 12/10/17 ----1-- 1 \$45.00												
N 45	WSFA	12/06/17	12/06/17	law & order:svu	8-9pm		:30			NM	1	\$375.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/04/17 12/10/17 --1----- 1 \$375.00												
N 46	WSFA	12/11/17	12/11/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/11/17 12/17/17 1----- 1 \$45.00												
N 47	WSFA	12/12/17	12/12/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/11/17 12/17/17 -1----- 1 \$45.00												
N 48	WSFA	12/06/17	12/06/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/04/17 12/10/17 --1----- 1 \$45.00												
N 49	WSFA	12/07/17	12/07/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/04/17 12/10/17 ---1--- 1 \$45.00												
N 50	WSFA	12/08/17	12/08/17	ALABAMA LIVE @ 11A	11-1130Am		:30			NM	1	\$45.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/04/17 12/10/17 ----1-- 1 \$45.00												
N 51	WSFA	12/11/17	12/11/17	Today in Alabama 430am	430-5a		:30			NM	1	\$5.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/11/17 12/17/17 1----- 1 \$5.00												
N 52	WSFA	12/12/17	12/12/17	Today in Alabama 430am	430-5a		:30			NM	1	\$5.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/11/17 12/17/17 -1----- 1 \$5.00												
N 53	WSFA	12/06/17	12/06/17	NBC Early Today 4a	4-430a		:30			NM	1	\$5.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/04/17 12/10/17 --1----- 1 \$5.00												
N 54	WSFA	12/07/17	12/07/17	Today in Alabama 430am	430-5a		:30			NM	1	\$5.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/04/17 12/10/17 ---1--- 1 \$5.00												
N 55	WSFA	12/08/17	12/08/17	Today in Alabama 430am	430-5a		:30			NM	1	\$5.00
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> <u>Rate</u>												
Week: 12/04/17 12/10/17 ----1-- 1 \$5.00												
N 56	WSFA	12/08/17	12/08/17	BLINDSPOT	658-8pm		:30			NM	1	\$300.00

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<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
12/06/17 - 12/12/17	DOUG JONES FOR SEN	5124

<u>Advertiser</u>	<u>Original Date / Revision</u>
POL/Jones, Doug/D/Sena	12/05/17 / 12/06/17

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----1--				1	\$300.00			
N 61	WSFA	12/11/17	12/11/17	Today In Alabama	6a-7a		:30			NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	1-----				1	\$265.00			
N 62	WSFA	12/12/17	12/12/17	Today In Alabama	6a-7a		:30			NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-1-----				1	\$265.00			
N 63	WSFA	12/06/17	12/06/17	Today In Alabama	6a-7a		:30			NM	1	\$265.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--1----				1	\$265.00			
N 64	WSFA	12/11/17	12/11/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	M-----				1	\$3.00			
N 65	WSFA	12/12/17	12/12/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/11/17	12/17/17	-T-----				1	\$3.00			
N 66	WSFA	12/06/17	12/06/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	--W----				1	\$3.00			
N 67	WSFA	12/07/17	12/07/17	NET Early Today ON	4-430x		:30			NM	1	\$3.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---T---				1	\$3.00			
D 68	WSFA	12/07/17	12/08/17	NET Early Today ON	4-430x		:30			NM	0	\$0.00
N 69	WSFA	12/07/17	12/07/17	DELAY/Tonight Show w/Jay	1105p-12xm		:30			NM	1	\$175.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---T---				1	\$175.00			
N 70	WSFA	12/09/17	12/09/17	Saturday Hour 3	9-10PM		:30			NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	-----S-				1	\$150.00			
N 71	WSFA	12/07/17	12/07/17	NET Delay Last Call	108-13730x		:30			NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	---T---				1	\$15.00			
N 72	WSFA	12/08/17	12/08/17	Last Call With Carson Daily	L1230-107x		:30			NM	1	\$15.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>			
Week:		12/04/17	12/10/17	----F--				1	\$15.00			
Totals											66	\$9,672.00

Time Period	# of Spots	Gross Amount	Agency Comm.	Net Amount
11/27/17 -12/12/17	66	\$9,672.00	(\$1,450.80)	\$8,221.20
Totals	66	\$9,672.00	(\$1,450.80)	\$8,221.20

Signature: _____ Date: _____

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:LINE#	:REP	:CD	:TIME PERIOD	:LGTH	:SEC	:RATE	:START DATE	:END DATE	:SPTS/WK	:WEEK INVT	:DAYS	:TOTL SPTS
34	S		700P-800P	30		\$450.00	12/6	12/6	0		WED	0
PROGRAM : BLACKLIST-FALL CON COM1: BLACKLIST-FALL												
65	A		1100P-1200M	30		\$175.00	12/7	12/7	1		THU	1
PROGRAM : DELAYED TONIGHT SHOW (DUE TO NFL) CON COM1: DELAYED TONIGHT SHOW (DUE TO NFL)												
66	A		700P-800P	30		\$250.00	12/6	12/6	1		WED	1
PROGRAM : A VERY PENTATONIX CHRISTMAS CON COM1: A VERY PENTATONIX CHRISTMAS												
67	A		900P-1000P	30		\$170.00	12/9	12/9	1		SAT	1
PROGRAM : SNL CON COM1: SNL												
68	A		105A-135A	30		\$15.00	12/7	12/7	1		THU	1
PROGRAM : DELAYED LAST NIGHT WITH CARSON CON COM1: DELAYED LAST NIGHT WITH CARSON												
69	A		1235A-105A	30		\$15.00	12/8	12/8	1		FRI	1
PROGRAM : LAST NIGHT WITH CARSON CON COM1: LAST NIGHT WITH CARSON												
DEC/17 \$9,692.00											CONTRACT TOTAL \$9,692.00	
											TOTAL SPOTS 66	

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- ARB
DEMOS- RA35+*

MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME
P-CLASS,PLAN,SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS *-MULTIPLE

REP HEADLINE# 8874505 TRF# 1862043 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ APPROVED REV #3 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION DEC6/17 13.25
*** WSFA-TV ***

ADV # _____ ADV. NAME POLI/D JONES/D/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD
900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)
ATLANTA, GA 30339

ORDER # _____ CONTRACT # 8874505 CLASS: NATL. LOCAL REGIONAL
PRDCT DOUG JONES FOR SENAT EST#5124 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES DEC6/17 DEC12/17 WK-1
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE DEC6/17 13.25

REP: REVISED ORDER
CANX SPOTS IN LINES 5,34
ADDED LINES 65-69
TTL SAME, \$9,692
PLS CONFIRM
THANKS JASMINE FOR RYAN

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

DOUG JONES FOR SENATE
NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION

CONTRACT TOTAL \$9,692.00
TOTAL SPOTS 66

REP HEADLINE# 8874505 TRF# 1862043 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 0: APPROVED REV #0 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION DEC6/17 16.15
CHANGES ** WSFA-TV ***

ADV # _____ ADV. NAME POLI/D JONES/D/SEN/AL REP. # _____ OFF. # _____ SALESMAN # _____
AGY # _____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD
900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)
ATLANTA, GA 30339

ORDER # _____ CONTRACT # 8874505 CLASS: NATL. LOCAL REGIONAL
PRDCT DOUG JONES FOR SENAT EST#5124 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES DEC6/17 DEC12/17 WK-1

CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE DEC6/17 16.15

STA:

CON CM ***** THIS IS A CASH IN ADVANCE SCHEDULE *****

ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

DOUG JONES FOR SENATE

NO BUYS TO PRINT

STATION MAKEGOOD OFFERS:

M1 UNRESL BUY#67 MISSED:SAT/900P-1000P DEC9 30S \$170.00 (DEC6/17)
OFFER:SAT/900P-1000P DEC9 30S \$150.00 PLS ADVISE.
CMT:I MADE A MISTAKE ON THE RATE. THIS LEAVES \$20 WHICH WE WILL ADD BACK
CMT:IN IF WE GET MORE PRE-EMPTS. PLEASE CONFIRM. THANKS, DENICE

DEC/17 \$9,692.00 CONTRACT TOTAL \$9,692.00
TOTAL SPOTS 66

COMPETITIVE INFORMATION NOT YET AVAILABLE.

SVC- ARB
DEMOS- RA35+*

REP HEADLINE# 8874505 TRF# 1862043 REP: TEL# 703-528-9387 FAX# 703-516-9680
\$\$\$ MOD# 0: APPROVED REV #1 \$\$\$ CREDIT ADVISORY: AGENCY CREDIT RISK !!!
ORDER WORKSHEET HARRIS REPORT FROM STATION DEC6/17 16.34
*** WSFA-TV ***

ADV # _____ ADV. NAME POLI/D JONES/D/SEN/AL REP.# _____ OFF.# _____ SALESMAN # _____
AGY # _____ AGY. NAME CANAL PARTNERS MEDIA BUYER NAME JEFF SCATTERGOOD
900 CIRCLE 75 PKWY SE, SUITE# 1650 SALES PRSN WA- RYAN EDDINS (H)
ATLANTA, GA 30339

ORDER # _____ CONTRACT # 8874505 CLASS: NATL. LOCAL REGIONAL
PRDCT DOUG JONES FOR SENAT EST#5124 COMMENTS: (LINE, ORDER, INVOICE)
FLIGHT DATES DEC6/17 DEC12/17 WK-1
CITY TAX _____ STATE TAX _____ CO-OP BILLING NEEDED _____ DATE DEC6/17 16.34

REP: REVISED ORDER
M1 OKD AS LINE 70
PREVIOUS TTL \$9,692
REVISED TTL, \$9,672
\$20 LEFT TO RESPEND/MG
PLS CONFIRM
THANKS JASMINE FOR RYAN

STA: ***** THIS IS A CASH IN ADVANCE SCHEDULE *****
ALL INVOICES ARE TO BE SENT TO:
900 CIRCLE 75 PARKWAY SE, SUITE#1650
ATLANTA, GA 30339

DOUG JONES FOR SENATE
NOTICE: CHANGES OF THIS ORDER HAVE BEEN APPROVED. CONTRACT SCHEDULED FOR GENERATION
STATION MAKEGOOD OFFERS:
M1 OK'D BUY#67 MISSED: SAT/900P-1000P DEC9 30S \$170.00 (DEC6/17)
OFFER: SAT/900P-1000P DEC9 30S \$150.00 PLS ADVISE.
CMT: I MADE A MISTAKE ON THE RATE. THIS LEAVES \$20 WHICH WE WILL ADD BACK
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CONTRACT TOTAL \$9,672.00
TOTAL SPOTS 66